



## Estimated Economic Impact of New Synthetic Nicotine Regulation Kansas<sup>1</sup>

DIRECT ECONOMIC IMPACT	Lost Jobs	Lost Wages	Lost Output
Vape Store Retail Jobs	-72	-\$1,341,300	-\$3,376,300
All Other Retail Jobs	0	\$0	\$0
Wholesale Jobs	-14	-\$974,300	-\$3,982,900
E-Liquid Manufacturing Jobs	-3	-\$288,300	-\$2,016,000
Component Manufacturing Jobs	-4	-\$163,700	-\$654,100
<b>Total</b>	<b>-93</b>	<b>-\$2,767,600</b>	<b>-\$10,029,300</b>

SUPPLIER ECONOMIC IMPACT	Lost Jobs	Lost Wages	Lost Output
Agriculture	-1	-\$50,300	-\$197,200
Mining	-1	-\$31,200	-\$339,500
Construction	0	-\$21,200	-\$75,000
Manufacturing	-3	-\$215,000	-\$2,827,800
Wholesale	-2	-\$188,900	-\$650,600
Retail	0	-\$14,300	-\$49,500
Transportation & Communication	-6	-\$424,700	-\$1,501,200
Finance, Insurance & Real Estate	-6	-\$289,300	-\$1,348,000
Business & Personal. Services	-14	-\$868,500	-\$1,784,300
Travel & Entertainment	-2	-\$57,600	-\$157,800
Government	-1	-\$70,600	-\$144,400
Other	0	\$0	\$0
<b>Total</b>	<b>-36</b>	<b>-\$2,231,600</b>	<b>-\$9,075,300</b>

INDUCED ECONOMIC IMPACT	Lost Jobs	Lost Wages	Lost Output
Agriculture	-2	-\$59,500	-\$366,900
Mining	0	-\$10,700	-\$129,100
Construction	0	-\$17,600	-\$67,400
Manufacturing	-2	-\$137,600	-\$1,362,700
Wholesale	-1	-\$93,100	-\$380,200
Retail	-6	-\$175,800	-\$534,200
Transportation & Communication	-2	-\$206,200	-\$889,000
Finance, Insurance & Real Estate	-5	-\$254,700	-\$1,649,500
Business & Personal Services	-17	-\$934,600	-\$1,950,500
Travel & Entertainment	-6	-\$162,300	-\$496,000
Government	0	-\$36,200	-\$114,000
Other	-1	-\$42,600	-\$81,500
<b>Total</b>	<b>-42</b>	<b>-\$2,130,900</b>	<b>-\$8,021,000</b>

	Lost Jobs	Lost Wages	Lost Output
<b>TOTAL ECONOMIC IMPACT</b>	<b>-171</b>	<b>-\$7,130,100</b>	<b>-\$27,125,600</b>

TAX IMPACT	TAXES
Business Taxes Lost	-\$3,122,900
Federal	-\$1,528,400
State	-\$1,594,500
Consumption Taxes Lost	-\$1,060,600
<b>Total Taxes Lost</b>	<b>-\$4,183,500</b>

<sup>1</sup> Assuming 20 percent decline in vape store revenue, based on ECigIntelligence: US vape store survey 2021 – revenues and confidence on the rise